



March 2008

PROFESSIONAL ESTIMATOR *Denver, Chapter 5*

NW Region Newsletter of the Year 2003-2007; National Newsletter of the Year 2004-05

March Program

ASPE CSU Student Chapter Presentation

See page 2 for details...

CHAPTER MEETING NOTICE

Date: Tuesday, Mar. 11, 2008

Time: Gather: 5:30 p.m.
Dinner: 6:00 p.m.

Place: Red Lion Hotel
4040 Quebec Street
Denver, CO 80216
(303) 321-6666

Cost: \$40.00 w/reservation
\$45.00 w/o reservation
\$10.00 for students

* Register online at:
<https://www.acteva.com/go/aspedenver>

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Calendar

Estimating Academy
February 29, 2008

March Program
March 11, 2008

April Program
April 8, 2008



MESSAGE FROM YOUR PRESIDENT *Kye Holtan-Brown*

STRATEGIC PLAN UPDATE

At last month's meeting, I provided a quick synopsis of your board member's strategic planning efforts, and I thought I would expand on that report a bit here in our newsletter. With our membership growing, and our activities expanding, we started a process last fall to map out our goals, and strategies for achieving those goals for the next two years.

The strategic planning started with a detailed survey of our members. We had a 42% response rate, which is great for a survey, and responses represented a nicely balanced mix of CPE's/non-CPE's, years of experience, GC's & subs, etc.

This survey directly fed into the topics and goals we discussed in our strategic planning meeting. For example, Networking was the highest-rated reason people cited for joining ASPE, and we've made adding networking events one of our goals.

Among some highlights of goals and strategies we discussed:

- Increase in both numbers of individual numbers and of companies represented

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March Program ASPE CSU Student Chapter Presentation

This month we are featuring the students of the recently formed ASPE CSU Student Chapter. Henry Zurbrugg and Warren Neubauer have been working diligently with the Construction Management program at CSU to develop a student chapter. About a year ago they formed their new chapter. Most of their funding comes directly from our ASPE Denver Chapter 5 through the 50/50 raffle and other sources.

Currently there are 20 paid members and at some of the presentations they have had as many as 50 students attend. This makes it one of the strongest student chapters in the nation.

Several of their members including Penny Hines, President, and Peter Martinez as well as a few other students will be presenting on these topics:

1. How to increase number of students who are seeking a career in estimating?
2. What does the student chapter do to increase exposure to estimating topics not being addressed in the curriculum?
3. What are the future plans of chapter?

Please join us at the March Dinner Meeting to learn what the CSU Student Chapter is doing to help promote estimating and where they are planning on going in the future.

In April, we will be touring Swinerton Builders project, One Lincoln Park. It is a 30-story mixed-use project consisting of 186 for-sale residential units, 35 retail parking spaces; and approximately 11,000 square feet of retail space. The gross area of conditioned space is approximately 321,000 square feet. In addition, amenities to support the residential use include a porte cochere and valet drop off, loading dock, multi-purpose room and outdoor pool deck with an infinity edge pool. The project is located at 20th and Welton Street. A BBQ diner will be provided at the jobsite. Further details will be forthcoming regarding appropriate attire, parking locations, etc.

In May, for our last meeting of the year, our meeting topic will be Ethics. This is always a lively topic with lots of good debate.

TAKE NOTE!

www.aspenational.com is now www.aspenational.org

Member-Get-a-Member

Help make our Chapter stronger and more influential in our industry by inviting and bringing guests to our dinner meetings. There will be prizes and rewards to ASPE members for each new member referred, including a Grand Prize of a complimentary registration to the 2008 Denver Estimating Academy to the individual who recruits the most new members. Let's all "grow" our ASPE Denver Chapter!

Treasurer's Report by Newt Klusmire

Checking Balance: \$4,185.30

Savings Balance: \$1,039.94

Total Balance: \$5,225.24



Save the Date!

June 6, 2008

**ASPE Annual
Golf Tournament
at
Eagle Trace Golf Club**

**More information
coming soon!**

ASPE Code of Ethics

Basic Canons

- Canon #1** Professional estimators shall perform services in areas of their discipline and competence.
- Canon #2** Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.
- Canon #3** Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.
- Canon #4** Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.
- Canon #5** Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.
- Canon #6** Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.
- Canon #7** Professional estimators shall not engage in the practice of “bid peddling” as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.
- Canon #8** Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.
- Canon #9** Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

President’s Article continued...

by assigning an ASPE Membership Representatives for Metro, North (Boulder & beyond), and South areas, and increasing our press releases and article in trade journals like CREJ, Daily Journal, and Colorado Construction magazine.

- Increasing participation in board and committees by changing the format of committees to make each one 2-4 people to better spread the workload.
- Add a “meet the board” orientation for new members from 5:30 – 5:45 p.m. each month so board members can get to know new members personally more quickly.
- Work with other groups such as CDA, CSI, and AIA to create co-hosted programs of mutual interest to increase networking opportunities, increase ASPE’s visibility in the construction industry, and provide opportunities for members to attend who cannot often make evening programs in Denver.
- Continue current education work, including possibly adding a fall Estimating Academy and continuing involvement and outreach to area college construction programs.

This is by no means the limit of our goals, but highlights a few. The one over-arching need identified through this process was the need for more participation from all members – more hands, lighter work and all that. If you have an interest in a standing committee, or have an idea for an event you’d like to promote, pick up the phone and ask to help out. We’ll be looking for you!

QUOTE OF THE MONTH

That’s what learning is, after all; not whether we lose the game, but how we lose and how we’ve changed because of it and what we take away from it that we never had before, to apply to other games. Losing, in a curious way, is winning.

*-Richard Bach,
The Bridge Across Forever, 1984*

Member Company Roster

The following is a list of companies who are represented at ASPE Chapter 5...

Acoustical Concepts
Adolfson & Peterson Construction
Advanced Flooring Solutions
Alliance Construction Solutions
Alutiiq
AMI Mechanical
Arch. Resource Consultants
Assoc. Construction Consultants
Baker Concrete
Beck Group
Bergelectric
Boles Custom Builders
Building Tech Consultants, Inc.
Casson Duncan Constructors
CDM Constructors
Construction Resource Technology
CPC Painting
dcb Construction Company, Inc.
Demand Const. Services, Inc.
Denver Drywall Company
Design Mechanical Inc.
F. Rodgers Corp.
Fiore & Sons
Gen3 Construction
Golden Triangle Construction
Haselden Construction
Heartland Acoustics & Interiors
Heggem Lundquist
Howell Construction
Interior Alterations
J. E. Dunn
J.R. Huston Enterprises, Inc.
Jacobs Facilities, Inc.
Kellogg, Brown & Root, Inc.
Kenny Electrical Services
Kiewit Building Group
Krahl Construction
Landtech Contractors Inc.
LPR Construction
Ludvik Electric
M.A. Mortenson Construction
Madsen Kneppers & Associates
Main Electric
MC2, Inc.
McBride Electric
Merrick & Company
Metro Steel Fabricating
MCM, Inc.
Mountain Steel & Supply Company
MWH Constructors
PA Consulting Group

Membership Committee Update Heather Boulanger - Chair

I am very happy to announce that we have two new members this month. They are:

Jim Dent with Weifield Group Contracting
Michael Hayes with Kellogg, Brown & Root, Inc.

I would also like to recognize all the guests at last month's meeting. They were:

James Demanti with Adams County Plumbing & Heating; **Brandon Powell** with MP Contracting; **Barry Lantz, Danny Warren** and **Wayne Hanson** with Complete Door Systems; **Eric Bivens** with Nunn Construction; **Jeremy Lockamy** with Alutiiq Construction; and **Steve Burnett** with West Electric Group.

If you know of anyone that you think would enjoy the benefits of membership, please tell me and I can contact them. I can be reached at: (303) 659-7861, ext. 112 or email me at: heather@rollingplains.com.

Member Companies Continued...

Palace Construction Co.
Pasterkamp Heating & Air Conditioning
Professional Investigative Engineers
Quality Electric
Range Fuels, Inc.
R.D. Simmermon & Co.
RK Mechanical
Roche Constructors
Rocky Mountain Door Systems, Inc.
Rolling Plains Construction
Sabells Enterprises, LLP
Shaw Construction
Sturgeon Electric
Sunstate Equipment
Swinerton Builders
Technical Project Services
The Blue Book
The Master Carpenter
TJS Construction
Trautman & Shreve, Inc.
Universal Forest Products
USA Masonry
West Electric
Weitz Company, LLC

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Ethics Committee:

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Fundraising Committee:

Interested? Contact Kye Holtan-Brown

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