



October 2007

# PROFESSIONAL ESTIMATOR

Denver, Chapter 5

NW Region Newsletter of the Year 2003-2006; National Newsletter of the Year 2004-05

## October Program

# Economic Forecast

*\*Please note that this month's program will be held at the DoubleTree Hotel.*

*See page 3 for details...*

### CHAPTER MEETING NOTICE

**Date:** Tuesday, Oct. 9, 2007

**Time:** Gather: 5:30 p.m.  
Dinner: 6:30 p.m.

**Place:** DoubleTree Hotel  
3203 Quebec Street  
Denver, CO 80216

**Cost:** \$40.00 w/reservation  
\$45.00 w/o reservation  
\$10.00 for students

\* Register online at:  
<https://www.acteva.com/go/aspedenver>

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## MESSAGE FROM YOUR PRESIDENT

*Kye Holtan-Brown*

### SHARING THE KNOWLEDGE

Why are we members of ASPE? According to our mission statement "the American Society of Professional Estimators serves construction estimators by providing education, fellowship, and opportunity for professional development." How do achieve this? Most people would refer to our monthly dinner meetings as providing these things. The presentations at these meetings do help educate us, the chance to talk "shop" with other estimators definitely supplies both fellowship and informal professional development. But this is just the start. Many of our members have capitalized on other opportunities available through ASPE. And with all of the new and expanded programs the board is planning for this year, there are more opportunities than ever.

The Education Committee is providing a lot of opportunity for sharing our knowledge and skills with students. The first major activity of the year consists of teaching high school students about estimating during the Douglas County Career Fair on October 3rd & 4th. Through ASPE, I heard of an opening at the University of Denver to teach an estimating class last spring, and I'll be teaching again this coming spring. Other construction courses

*Continued on Page 3...*

## CSU Department of Construction Scholarship and Awards Dinner

### ASPE RECIPIENTS:

#### **Kristopher Musgrave**

A former recipient of the TIC Scholarship and the MCAA Scholarship, Kristopher has been named to the Dean's list and was a member of the student team that placed first in the Associated Schools of Construction national mechanical competition. He serves as president of the Mechanical Contractors Association Student Chapter and volunteers for CSUnity. After graduation, Kristopher plans a career in the mechanical construction field. He is also the recipient of the Mechanical Contractors Association of America Leadership Scholarship.

#### **ASPE Eugene L. Joerns scholarship recipient**

#### **Stephen Oesterreich**

Stephen plans a career of leadership with a construction company, He is a former recipient of the American Society of Professional Estimators Scholarship and the Distinguished Scholars Award. Stephen is a member of the Real Estate Club and the Emerging Green Builders Student Chapter and he plans to become LEED accredited by the time he graduates.

*\*(Stephen was unable to attend the dinner due to evening classes.)*

I was honored to have the privilege to represent ASPE at the event. Fellow guests at my table included Dr. Mostafa Khattab and his wife, Kristopher's parents who are from the Wiggins, Colorado area, and John Marlow from US Engineering. John was the representative for Mechanical Contractors Association of America. You can imagine what most of our discussions were in relationship to...that's right, Mechanical Contracting.

Kristopher will graduate next May and is presently working as an intern at RK Mechanical until he returns to college in January to finish his studies.

I want to thank all the ASPE members who allowed me to attend this very important event. It makes it all worth the effort when you get to see these young career-minded people who are working hard to position themselves into our construction trade.

*Warren Neubauer*

## CU - Boulder Scholarship Awards by Eric Ross

Lauren & I thoroughly enjoyed attending the 2007-2008 Scholarship Awards dinner at the University of Colorado at Boulder. I am proud to be associated with an organization that participates in such a worthwhile event. By investing in today's students we are helping to develop tomorrow's leaders. This year's recipient of the **ASPE Denver Chapter Scholarship** was, **Jesse Lyman**. Jesse is a senior at the College of Engineering and Applied Science. He is pursuing a degree in Civil Engineering. In the summer of 2008 he will be participating in an intern position in Germany. I encouraged him to travel in Europe to see historical architectural and engineering structures still in use today. Jesse lives in Grand Junction and is actively involved in the college. He assists new student orientation, provides tours to visiting students and parents. He is working three jobs on campus to help meet his college financial obligation. At the Scholarship Dinner, he was a keynote speaker. He was very appreciative of the scholarships provided by the many donors. He highlighted ASPE and acknowledges Lauren & me. It was refreshing to hear how well balanced our future leaders are. I encouraged him to participate in professional organizations and to achieve certification in those organizations. Since I have degrees in both Mathematics and Civil Engineering the conversation at the table did not wane. The facility advisor sitting at the table was Anne Dougherty from the Applied Mathematics Department. This was a great experience and I look forward to ASPE's continued participation in scholarships.

# ASPE Code of Ethics

## Basic Canons

- Canon #1** Professional estimators shall perform services in areas of their discipline and competence.
- Canon #2** Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.
- Canon #3** Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.
- Canon #4** Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.
- Canon #5** Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.
- Canon #6** Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.
- Canon #7** Professional estimators shall not engage in the practice of “bid peddling” as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.
- Canon #8** Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.
- Canon #9** Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

## President’s Article continued...

have also benefited from ASPE members stepping up to teach or refer teachers as well. The CSU & CU construction programs have benefited from ASPE members providing lectures on estimating to construction students. Our chapter has sponsored the Estimating Club as an ASPE student chapter and is involved in the Women in Construction club at CSU.

The Programs Committee and the Education Committee also give members the chance to share knowledge with their peers. While many of the speakers come from outside ASPE, our chapter’s membership includes a diverse group of professionals that have provided great programs for the dinner meetings in the past. The Estimating Academy relies heavily on members to provide educational presentations for the enrichment of other estimators. And don’t forget site visits - members have provided other members with opportunities over the years to see some of the most interesting projects our region has to offer. Sharing your own knowledge and skills with others not only gives ASPE the opportunity to interest construction students in estimating as a potential career, and to help our peers become better estimators, these activities also provide members the opportunity to develop their own presentation and instruction skills. If you haven’t yet taken advantage of these opportunities to share your knowledge, I invite you to do so this year. Each of us is both a consumer and a potential provider of all the benefits of ASPE, and the more we share our knowledge with each other, the better we’ll all become.

## October Program

The economy is in a tumultuous period right now with the housing market slowing down and oil prices above \$80 a barrel for the first time in history. But, interest rates are down, and the stock market is up again. It seems that most of the “experts” are predicting a recession, but some are saying just slow down. What does all this mean for us in the Colorado Construction Economy? Come listen to leaders in the industry give us their opinion on what we should be planning for in the upcoming year.

# American Society of Professional Estimators 2007 Sporting Clay Tournament

Join the ASPE Denver Chapter 5 for this exciting event! The 2007 Sporting Clay Tournament provides a great opportunity to network with fellow enthusiasts and professionals in the construction industry.

## Levels of Participation

### Sponsorship Opportunities

- Shot Gun Award Sponsor	\$1,000 (2 available)
- Shell Bag Sponsor	\$ 600 (3 available)
- Tournament Award Sponsor	\$ 600 (1 available)
- Shell Sponsor	\$ 500 (3 available)
- Lunch Sponsor	\$ 500 (2 available)
- Breakfast Sponsor	\$ 500
- Station Sponsor	\$ 150 (10 available)

### Registration Fees

- Team Entry Fee (includes 5 shooters)	\$ 500
- Individual Entry Fee	\$ 125

## Schedule

- Registration – 8:00 a.m.
- Shoot – 9:00 a.m.
- Awards Luncheon – 12:00 p.m.

## Important Points

- Bring your own gun
- Gun rentals are available through Kiowa Creek (303.644.4627)
- Safety equipment (safety glasses and ear plugs) will be provided



Denver Chapter 5

Register for this event at

<http://www.acteva.com/go/aspedenver>  
or call 720.248.2770

**Friday, October 26, 2007**  
**Kiowa Creek Sporting Club** 46700 East County Road 30, Bennett, Colorado 80102

ASPE serves construction estimators by providing education, fellowship, and opportunity for professional development.

## Member Company Roster

The following is a list of companies who are represented at ASPE Chapter 5...

Acoustical Concepts  
Adolfson & Peterson Construction  
Advanced Flooring Solutions  
Alliance Construction Solutions  
Alutiiq  
AMI Mechanical  
Arch. Resource Consultants  
Assoc. Construction Consultants  
Baker Concrete  
Beck Group  
Bergelectric  
Boles Custom Builders  
Builders' Advisor  
Building Tech Consultants, Inc.  
Career Forum  
Casson Duncan Constructors  
CDM Constructors  
CH2MHILL Constructors, Inc.  
Construction Resource Technology  
CPC Painting  
dcb Construction Company, Inc.  
Demand Const. Services, Inc.  
Denver Drywall Company  
Design Mechanical Inc.  
Equinox Environmental, Inc.  
Fiore & Sons  
Golden Triangle Construction  
Haselden Construction  
Heartland Acoustics & Interiors  
Heggem Lundquist  
Howell Construction  
Interior Alterations  
J. E. Dunn  
Jacobs Facilities, Inc.  
Kellogg, Brown & Root, Inc.  
Kenny Electrical Services  
Kiewit Building Group  
Landtech Contractors Inc.  
Lauth Construction  
Ludvik Electric  
M.A. Mortenson Construction  
Madsen Kneppers & Associates  
Main Electric  
McBride Electric  
Merrick & Company  
Metro Steel Fabricating  
MCM, Inc.  
Mountain Steel & Supply Company  
MWH Constructors  
PA Consulting Group  
Palace Construction Co.  
Pasterkamp Heating & Air Conditioning  
PCL Construction

## Membership Committee Update Heather Boulanger - Chair

Welcome back everyone. I'm happy to introduce a few new members since last month:

Nate Boe of Construction Resource Technology  
Jim Chapman of Kiewit  
Brendan O'Brien of J. E. Dunn  
John Ralston of CPC Painting  
Sean Sauner of Sunstate Equipment

If you know of anyone that you think would enjoy the benefits of membership, please tell me and I can contact them. I can be reached at: (303) 659-7861, ext. 112 or email me at: [heather@rollingplains.com](mailto:heather@rollingplains.com).

## Treasurer's Report

Balances as of Aug. 31, 2007:

<b>Checking</b>	<b>\$9,635.30</b>
<b>Savings</b>	<b>\$1,038.17</b>
<b>CD</b>	<b>\$8,085.55</b>
<b>Total Assets</b>	<b>\$18,759.02</b>

## Member Companies Continued...

Professional Investigative Engineers  
Quality Electric  
R.D. Simmermon & Co.  
RK Mechanical  
Roche Constructors  
Rocky Mountain Door Systems, Inc.  
Rolling Plains Construction  
Sabells Enterprises, LLP  
Shaw Construction  
Stanley Automatic Entrances  
Sturgeon Electric  
Sunstate Equipment  
Swinerton Builders  
Team Panels, International  
Technical Project Services  
The Blue Book  
TJS Construction  
Trautman & Shreve, Inc.  
USA Masonry  
West Electric  
Weitz Company, LLC

## Officers:

**President: Kye Holtan-Brown, CPE**

Haselden Construction

Email: [kyeholtanbrown@haselden.com](mailto:kyeholtanbrown@haselden.com)

**1st Vice President: Heather Boulanger**

Rolling Plains Construction

Email: [heather@rollingplains.com](mailto:heather@rollingplains.com)

**2nd Vice President: Kirk Lundquist**

Heggem-Lundquist

Email: [kirk@heggem-lundquist.com](mailto:kirk@heggem-lundquist.com)

**Secretary: Tyler Elward**

Gen3 Construction, LLC.

Email: [telward@gen3construction.com](mailto:telward@gen3construction.com)

**Treasurer: Newt Klusmire, CPE**

Swinerton Builders

Email: [nklusmire@swinerton.com](mailto:nklusmire@swinerton.com)

## Board of Directors Members:

**Warren Neubauer**, AMI Mechanical, Inc.

Email: [altitude\\_runr@msn.com](mailto:altitude_runr@msn.com)

**Henry Zurbrugg**, Golden Triangle Construction

Email: [hzurbrugg@gtc1.net](mailto:hzurbrugg@gtc1.net)

**Eric Ross**, MC2

Email: [laurenanderic@comcast.net](mailto:laurenanderic@comcast.net)

**Tom Bandy**, Alutiq, LLC.

Email: [tbody@alutiq.com](mailto:tbody@alutiq.com)

## Committees:

### Awards Committee:

Heather Boulanger, Rolling Plains Construction

(303) 659-7861 Email: [heather@rollingplains.com](mailto:heather@rollingplains.com)

### Certification Committee:

Bruce Thompson, CPE, Merrick & Company

(303) 751-0741 Email: [bruce.thompson@merrick.com](mailto:bruce.thompson@merrick.com)

### Education Committee:

Henry Zurbrugg, Golden Triangle Construction

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### Ethics Committee:

Newt Klusmire, CPE, Swinerton Builders

Email: [nklusmire@swinerton.com](mailto:nklusmire@swinerton.com)

### Fundraising Committee:

Randy Weber, CPE, Pasterkamp Heating & Air Conditioning

(303) 777-1234 Email: [randy@pasterkamp.com](mailto:randy@pasterkamp.com)

Kirk Lundquist, Heggem-Lundquist

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### Program Committee:

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### Newsletter Committee:

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